

Advisory & Mentorship Program

Working with a CESO Advisor to reach your goals and amplify your community impact

CESO works with Indigenous businesses and Northern communities to build capacity and foster economic growth. For over 50 years, we have been matching highly skilled experts with entrepreneurs, communities and businesses to achieve their immediate and long-term goals.

The Advisory and Mentorship Program (AMP) provides mentorship opportunities via CESO Advisors across the Kitikmeot, Kivalliq and Qikiqtaaluk. Individuals, business owners, organizations, corporations, hamlets, not-for-profits and social enterprises are all eligible with **no fees** and no reporting requirements.

Benefits of Mentoring

- Develop a trusting relationship with someone you can reach out to for questions and support
- Craft a plan that fits with your vision to achieve your goals
- Gain confidence and skills
- Access first-hand knowledge of best practices in your industry, gain tools for success and expand your network

Focus Areas

- Proposal writing, funding applications and reporting
- Demystifying finances, accounting or taxes
- Improving your organization and management practices
- Scenario planning for your project or business
- Preparing and implementing a plan (business plan, CED, feasibility)
- Building your communication skills or marketing strategy
- Many other options are possible!

What to Expect

- You decide when to meet and how often
- Mentoring takes place virtually online and by phone-
- You can select your mentor based on personal preferences, desired skills and background.
- Mentorships take two to six months to complete; mentorship programs to be completed by March 31st, 2022.
- There are no reporting requirements, only a short survey at the end of the project.

SUCCESS STORIES



Through the Government of Nunavut Mentorship program in partnership with CESO, Marissa Mercurio developed her skills to ensure she could prosper in her role as Community Economic Development Manager that is vital to the well-being of the 1,500 residents of Kugluktuk. Marissa worked virtually with her CESO Advisor to develop her abilities in proposal writing, reporting, project management, budget amendments, business planning, contracts and progress payments.

After the mentoring was completed, I was able to put together some funding proposals under culture and heritage programs and came back with successful results,” shares Marissa. “I’ve also written my own proposal for federal funding for food security during COVID-19.

Marissa Mercurio, Community Economic Development Manager

“I really enjoyed working with my CESO Advisor Robert. He has been such an amazing help, especially in my day-to-day work. Robert was very respectful and encouraging. He helped me start a work plan which I continue to use. The biggest challenge in my work seems to be time management and organization. I am now very good at using my calendar on my computer”

- Amanda Dumond, Manager, Kugluktuk Hunters & Trappers Organization



APPLY NOW

If you're interested in applying for an AMP mentorship, please contact the Nunavut Community Futures Association (Valerie Kosmenko, val.kosmenko@baffinbdc.ca / 867-979-1303 OR CESO (Meaghan Moniz mmoniz@ceso-saco.com / 1.800.561.0687 ext. 0028) with the following information:

- Name and contact information
- Brief description of business or organization
- Summary of your goals for the mentorship

Applications will be accepted on a rolling basis until spots are filled. Place are limited so we encourage you to apply as soon as possible.

This project is a partnership with CESO, the Nunavut Community Futures Association and the Government of Nunavut Economic Development and Transportation Department.



Government of Nunavut Economic Development and Transportation

Canada

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